



# 4process AG



## MISSION STATEMENT

”

As an SAP® system house, we stand for respectful cooperation with a broad range of technical expertise, a holistic approach and customer interaction at eye level, and we place the highest priority on long-term and trusting customer relationships.



VISION

PASSION

AGILITY

ADVANCE



## OUR COMPANY

As a full-service ERP provider, 4process offers its customers a holistic solution and consulting portfolio in the business areas:

- ERP – Enterprise Resource Planning
- BI – Business Intelligence
- HCM – Human Capital Management
- SAP Cloud Solutions



**SAP® Certified**  
Partner Center of Expertise



Passau &  
Deggendorf



Klosterneuburg



Owner-managed



> 100

Employees



Established  
2005

## OUR CONSULTANTS

What makes our consultants special:

- Sustainable cooperation with universities
- Individual support & bundling of knowledge
- High level of professional competence & willingness to perform
- High level of performance
- High motivation for project success

**Most  
valuable  
resource**





## OUR INNOVATION NETWORK

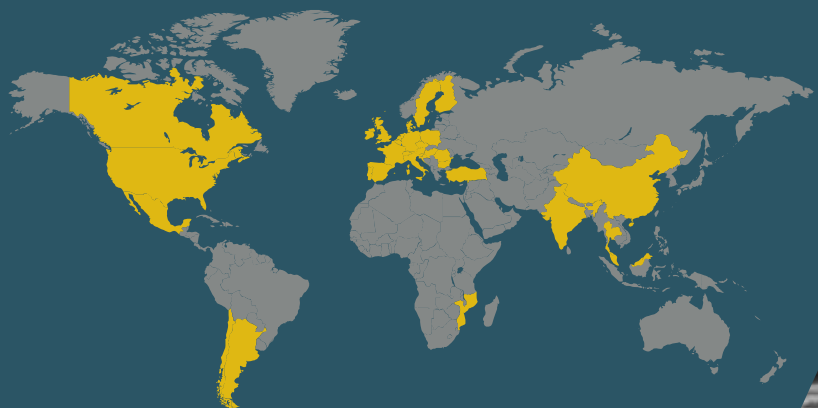
- University of Passau
- TH Deggendorf
- Start-up Centre Digitalisation Lower Bavaria
- SAP initiatives (PCAP, Hypergrowth)

**Progress &  
Innovation**



## OUR CUSTOMERS

We are where our customers need us –  
**worldwide.**



**150**  
**Customers**





## COMMON PROJECTS

### Expertise across sectors:

- Automotive
- Electronics/Hightech
- Construction and ancillary construction
- Services
- Plant construction/special machine construction
- Equipment and component construction
- Chemistry
- Transport/Logistics
- Supply/Disposal
- Consumer Products

### Focus areas:

- Implementation projects
- Extension/
- Optimisation projects
- Digitisation projects
- International rollouts
- Support
- Hosting

**600  
Projects**



## AWARDS



**SAP® Certified**  
Partner Center of Expertise



**4process AG is one of the  
best medium-sized  
business consultants in  
Germany.**





# REFERENCES





Personal  
contact



Consulting



Standard project  
approach



Support

# WHY 4PROCESS?

EVERYTHING FROM ONE SOURCE:  
YOUR COMPLETE SAP SERVICE PROVIDER



Coaching &  
Trainings



Development



Hosting/  
Managed  
Services



Licences





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# CONSULTING

As a reliable partner, we support our customers with advice throughout the entire life cycle of an implementation: from process analysis and customising to permanent change management. Our consulting approach is always based on SAP's best practice processes.

As a result, we can look back on a wealth of experience from numerous new SAP implementation projects, enhancement and optimisation projects as well as international rollouts.



Consulting





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# SUPPORT

We also support you quickly and competently in everyday SAP operations beyond the project.

In our SAP-certified service desk, you can record, track and research your concerns in a structured manner.

No matter whether it is about the configuration, adaptation or optimisation of your SAP system landscape, we are there for you. In addition, we also offer you training courses and workshops to expand your expertise in the area of the various SAP modules.







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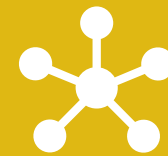
Support

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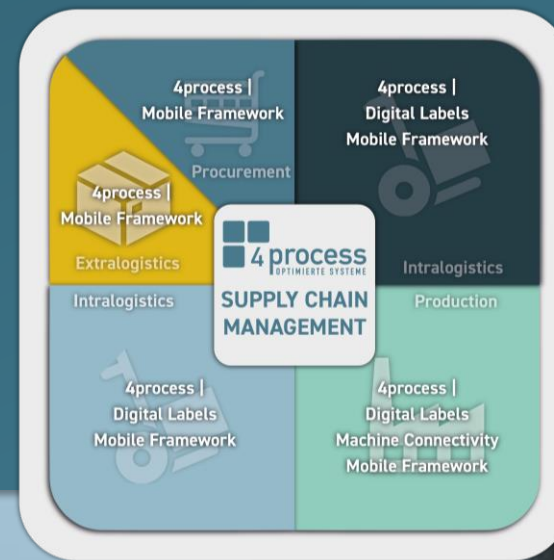
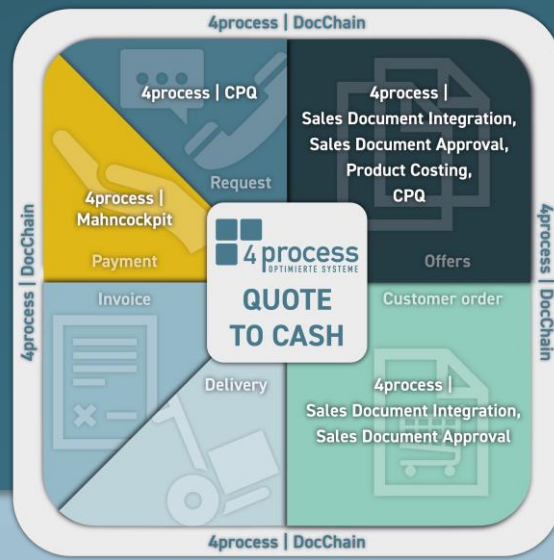
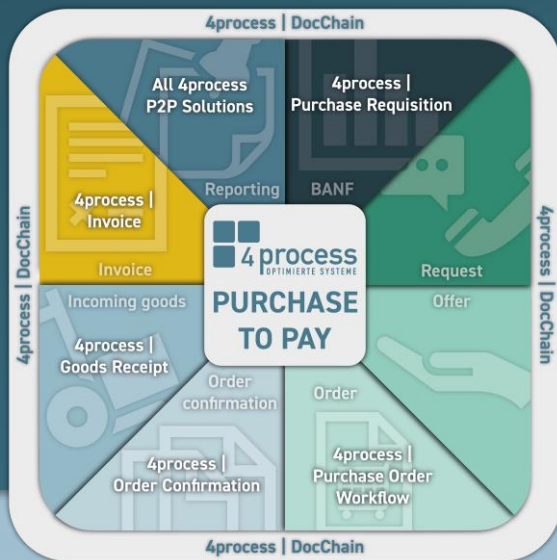
Hosting/  
Managed  
Services



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# DEVELOPMENT

In addition to the SAP standard solutions, we also offer our specially developed 4process Solutions. These tried and tested solutions allow you to react flexibly to changing requirements in your company and to optimise existing processes.





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ALL FROM ONE SOURCE: 4PROCESS AG

## LICENCES

Thanks to our SAP® Partner Center of Expertise certification, we are authorized to sell SAP licenses (on-premise) and SAP usage rights (cloud), among other things.

**SAP**® Certified  
Partner Center of Expertise





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Licences

## HOSTING/MANAGED SERVICES

The provision of state-of-the-art IT infrastructure places the highest demands on the operation of a data centre and is associated with high investment costs. Requirements such as air conditioning, fire protection, emergency power supply or hot standby scenarios present our customers with major challenges. In this context, outsourcing IT infrastructure is an attractive way to save costs while providing better service.

In today's world, increasingly complex IT landscapes in companies need to be monitored and observed. This task, which we perform as part of our system monitoring, should be carried out in a structured and regular manner in order to be able to draw conclusions by comparing results.



Hosting/  
Managed  
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## COACHING & TRAININGS

Are you facing the challenge of training new employees or opening up new topics? Are you looking for opportunities for coaching, training and further qualification of your employees and SAP users? Do you want to focus on individuality and a healthy balance between theory and practice?

The 4process AG team is available to you for a wide variety of coaching and training methods, depending on your needs:

- **Coaching:** Depending on your needs, our experienced advisors provide their knowledge to further qualify your employees individually.
- **Company-specific user training:** We offer concrete training courses related to the company and the processes used as well as to the individual employees to show how the SAP system works and how it is connected. The processes used in the company are examined in detail and special features and specifics are pointed out. This training can be held as part of a new implementation project but can also be booked individually at a later date.
- **General training to describe the functionality of different modules (overview training):** We also offer general training courses in which - depending on your wishes - basic processes of individual modules in SAP, but also the innovations and enhancements of the SAP system that may be of interest to you, are shown.



Coaching &  
Trainings



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# STANDARD PROJECT PROCEDURE: SAP ACTIVATE

- **Modular and agile framework:**  
SAP Activate follows a disciplined project management approach for an SAP project. The methodology is guided by the best practices documented by the Project Management Institute in the PMBOK®. The guide is designed to help minimise risks, streamline implementation, accelerate the project and reduce overall implementation costs. Standardised work breakdown structure (WBS) elements help project managers define and manage project tasks and review project success.
- **Implementation methodology in 6 phases:**  
The project is divided into the 6 phases "Discover, Prepare, Explore, Realise, Deploy and Run", for each of which quality and value checks are carried out at the end.
- **Deliverable-oriented:**  
Deliverables are the result of completed tasks in each phase and are used as input for the next phase and as the basis for quality gates. Tasks represent the lowest level of the methodology hierarchy. They describe the tasks to be completed in detail. Workstreams are the areas to which the deliverables and tasks are assigned. Accelerators are assigned to the deliverables and tasks. These are documents, templates or links to tools that support the implementation.



Standard project  
approach



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## PERSONAL CONTACT PARTNER

We work in partnership with our customers: Your 4process contact person will accompany you from the project launch to support after successful project completion. Please note that the contact person not only accompanies you but is also available to answer any questions you may have about SAP.



Personal  
contact





SOLUTIONS

**PASSION**  
**PARTNER**  
**SAP**  
CONFIDENTIAL  
**TEAM**  
**SPIRIT**  
PREVIEW  
FAR SIGHT  
**SAP**  
EXPERTS  
**4 process**  
OPTIMIERTE SYSTEME  
**LONG TERM**  
INDIVIDUAL  
IMPLEMENTATION  
TURNABILITY  
**TOGETHER**





**Gerhard Steinhuber**  
Executive Board



**Nikolaj Khablo**  
Head of Sales & Marketing



Contact us!

